



Connecting students

Chat with us →  
[differ.chat](https://differ.chat)

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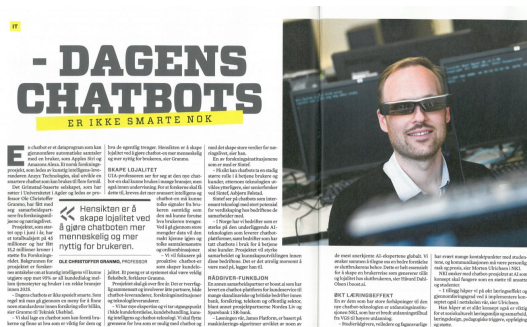
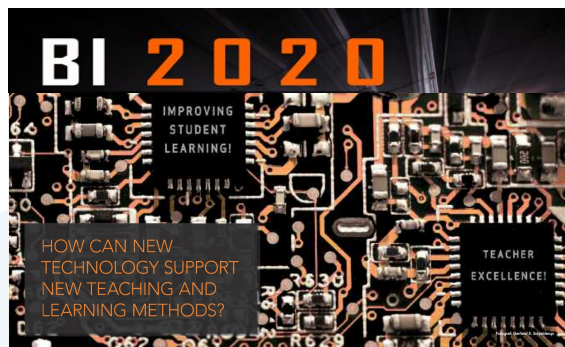


# Fighting social isolation in higher education

From the HEI sector

Research-driven

International

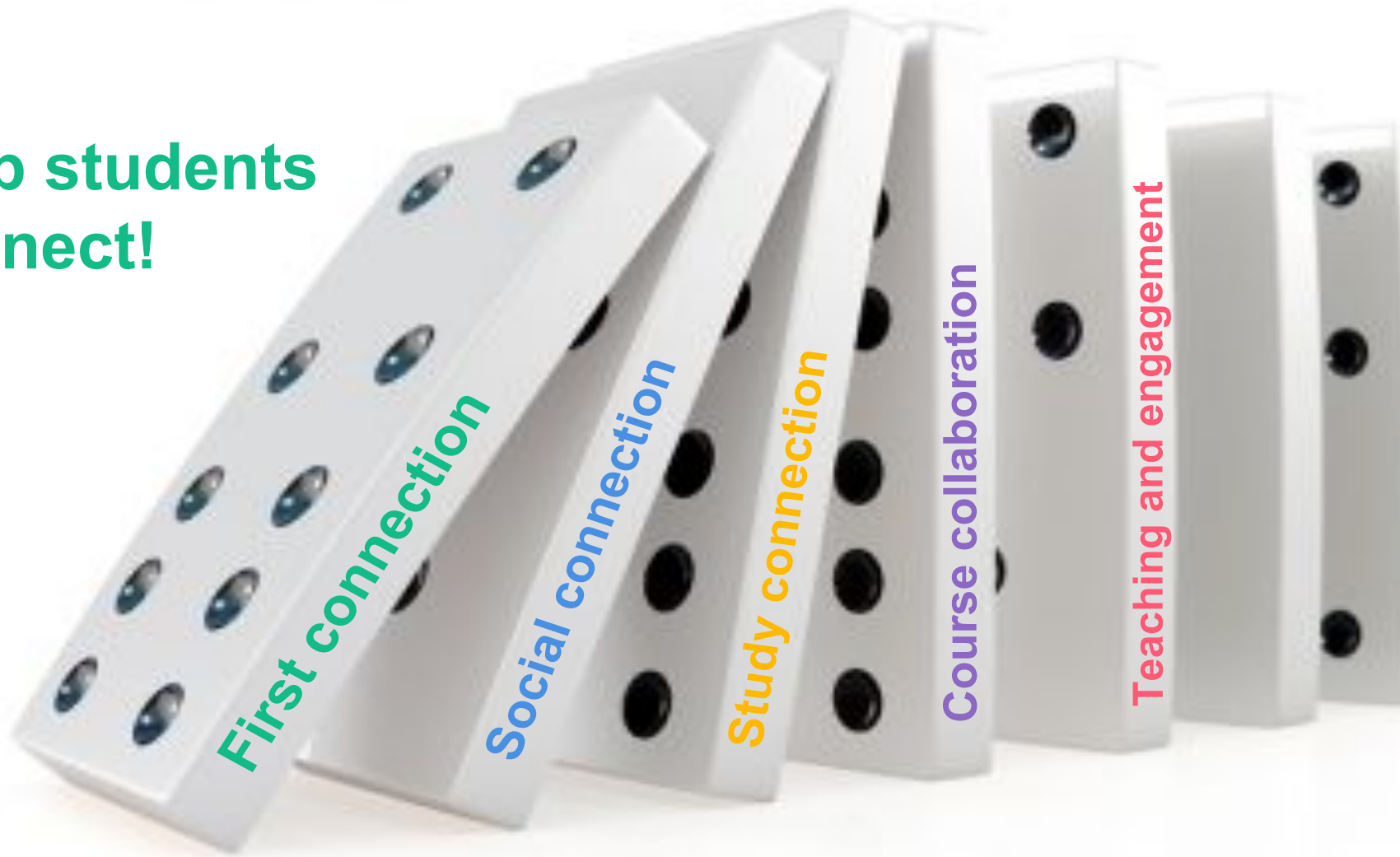


Based on the report BI2020, 4 years of RnD and €1,5M investments

€4,5M research project with Center for Artificial Intelligence Research, UiA Goal: Connecting students

Backed by leading investors, universities and partners

**Help students  
connect!**



**First connection**

**Social connection**

**Study connection**

**Course collaboration**

**Teaching and engagement**

The first  
connection

Social  
connections

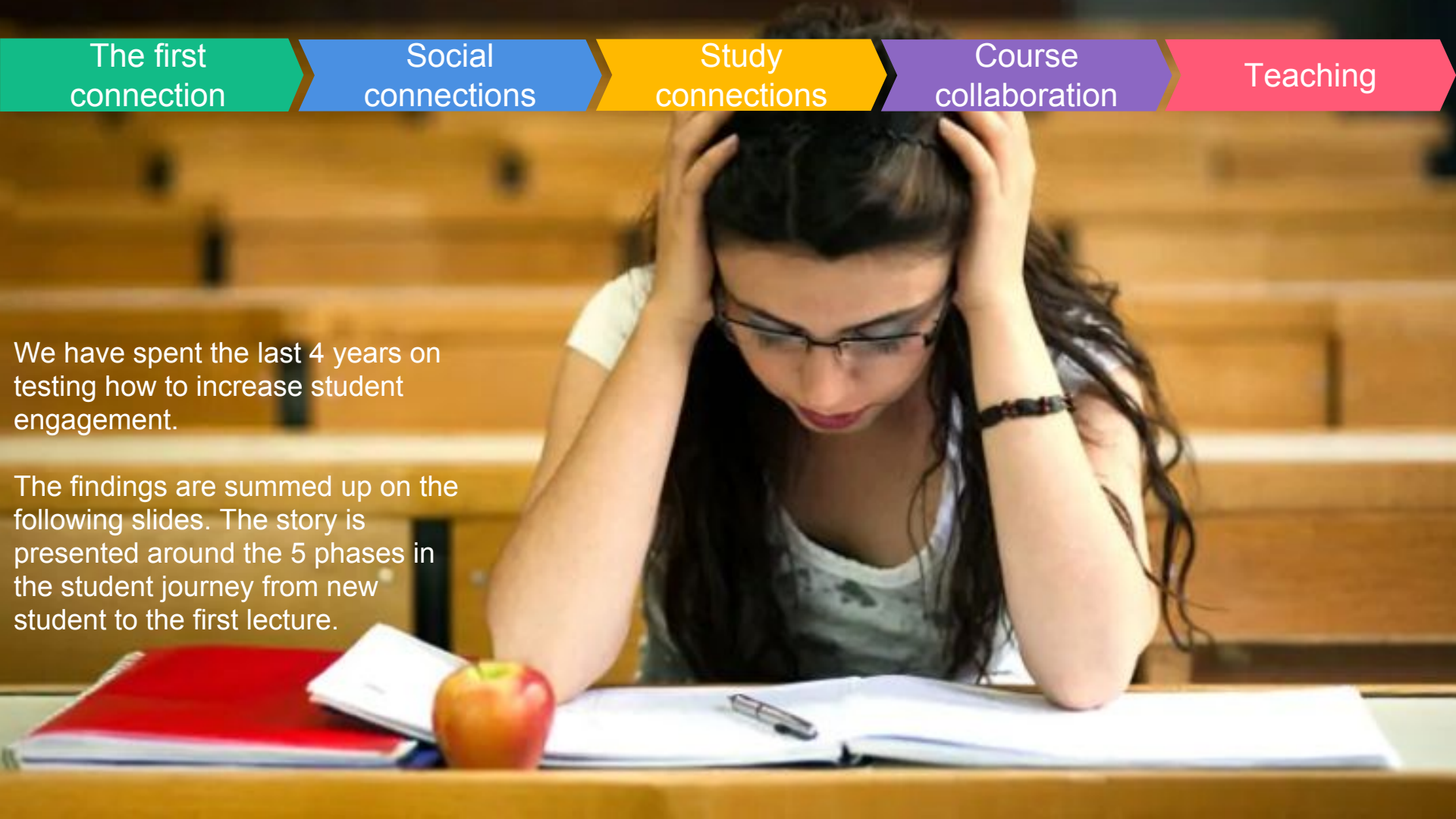
Study  
connections

Course  
collaboration

Teaching

We have spent the last 4 years on testing how to increase student engagement.

The findings are summed up on the following slides. The story is presented around the 5 phases in the student journey from new student to the first lecture.



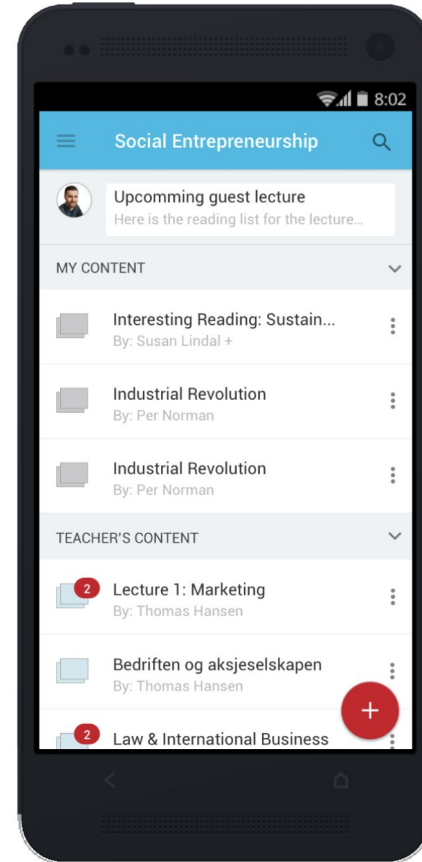
The first  
connection

Social  
connections

Study  
connections

Course  
collaboration

Teaching



Learnings phase 1:

- Content will not drive engagement
- Students need an environment built for collaboration

Failure

Only up to  
5 % active

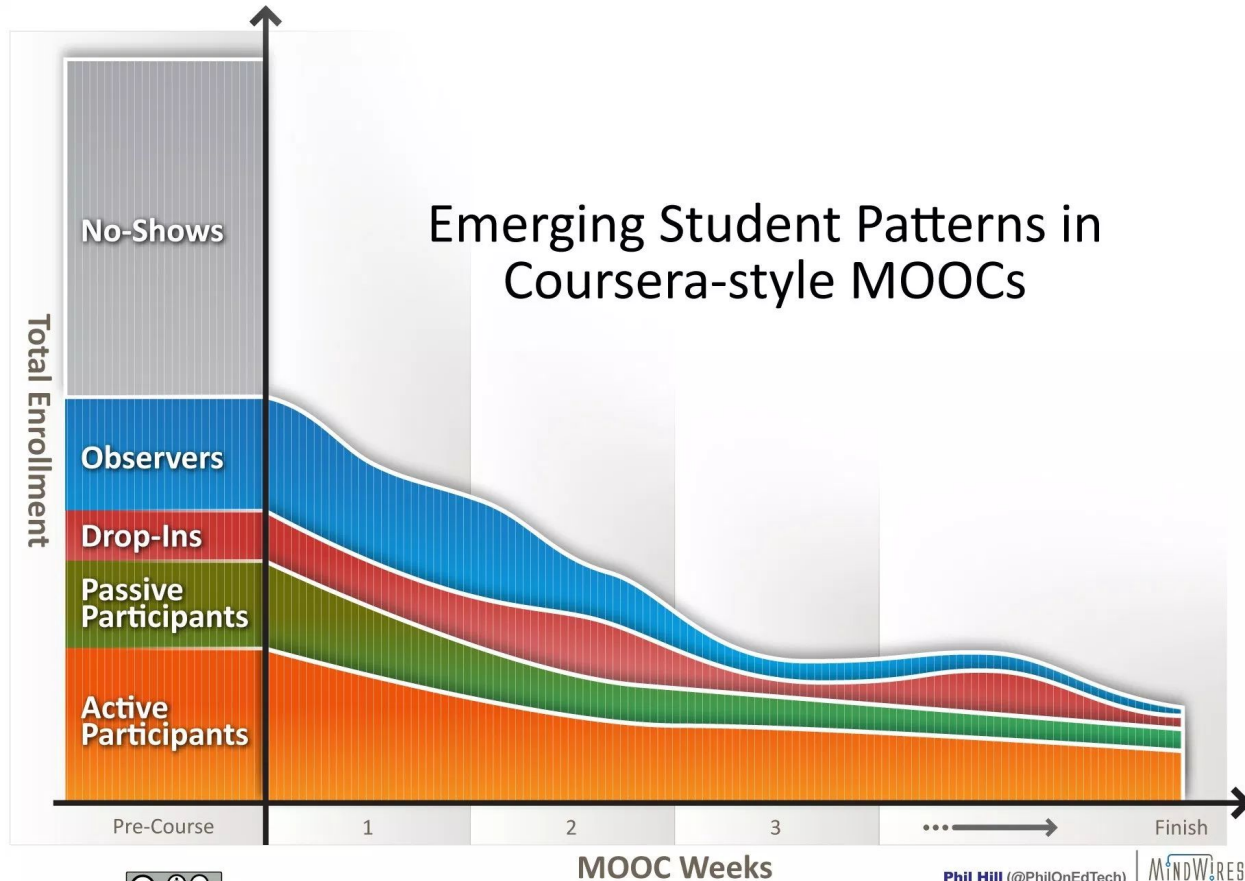
The first connection

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Teaching



Lesson:

Active participants = higher retention



Phil Hill (@PhilOnEdTech)





### Learnings phase 2:

- Feed-based community engage a minority. We need a majority.
- Need to facilitate collaboration in class, groups and 1-1.

Trive


# Value proposition canvas

FEED CONTENT

# Value proposition canvas # Team2: Online groceries

**HD Hari Krishna Devkota**  
2 months ago

Value Proposition Canvas 3: OGS  
<https://drive.google.com/file/d/0B50uKmhbzAdZHJlQXMzaUFvXc/view?usp=sharing>

 Value PropositionCanvas 3 Online groceries Copy.pdf

Like Relevant

XL Post a comment

# Value proposition canvas

**Daniel Arevalo**  
2 months ago

Value Prop Canvas for Glimty  
<https://docs.google.com/document/d/1040iHN2sBb0Bnni782bKx3HeA-jy-8HF3dsKjwgFMGc>

West 4 Value proposition canvas Cl thoughhd@gmail.com

up to **20 %** active

The first connection

Social connections

Study connections

Course collaboration

Teaching

## FLOW THEORY IN EDUCATION

Mastery

Boredom

“Engagement”

Collaboration

Connections

Lesson

We try to push engagement, but student were afraid of looking stupid.

Anxiety

Stress



The first  
connection

Social  
connections

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connections

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collaboration

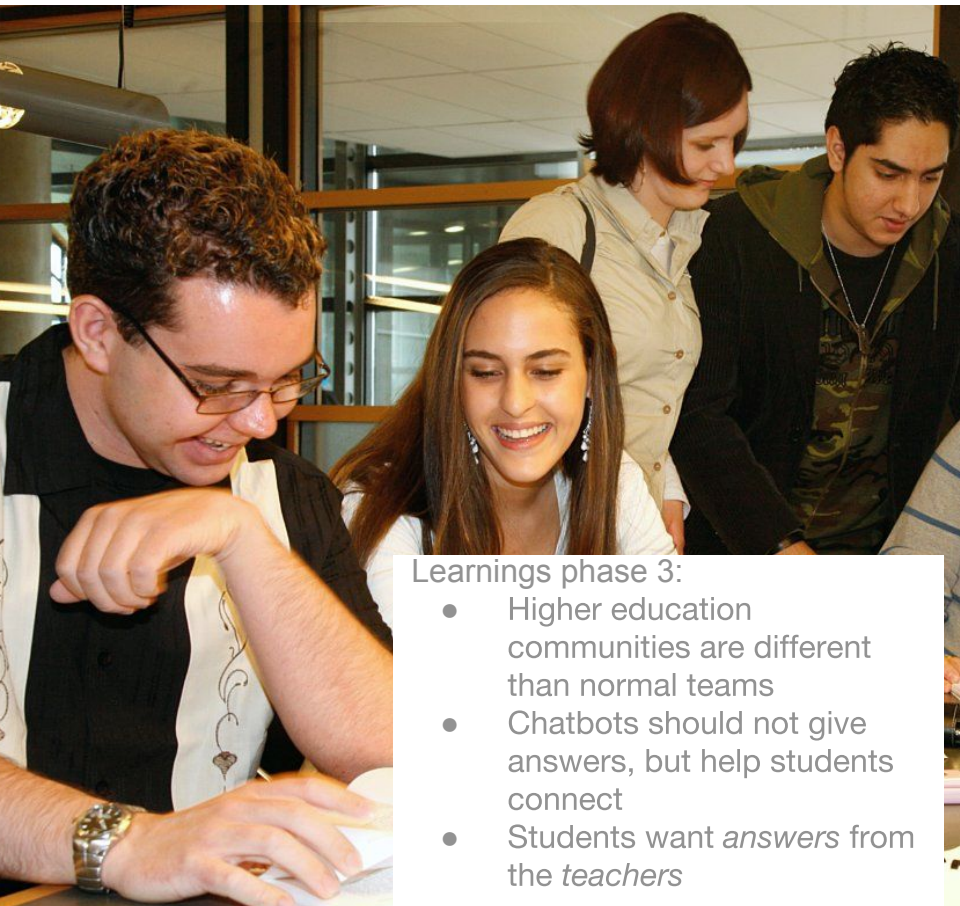
Teaching

~~ENGAGEMENT~~

CONNECTIONS!

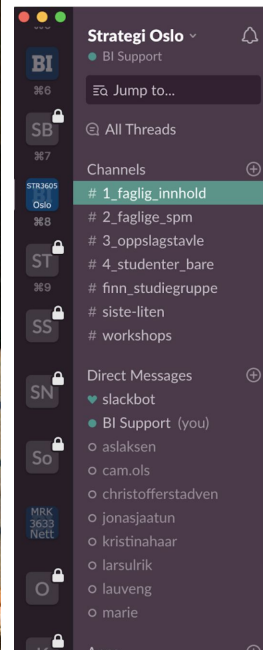
**Lesson**

We need to help students connect to  
increase engagement



### Learnings phase 3:

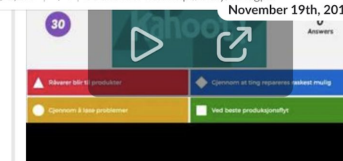
- Higher education communities are different than normal teams
- Chatbots should not give answers, but help students connect
- Students want *answers* from the *teachers*



### #1\_faglig\_innhold

☆ | 👤 1,277 | 🔍 4 | Se alle filer her: <http://bit.ly/strfagla>

November 19th, 2016



November 20th, 2016



philip 8:22 PM  
joined #1\_faglig\_innhold.

November 21st, 2016



Anna Swärd 8:01 AM  
Her er linken til veiledning med Erik i dag fra 9-10: <http://bi.adobeconnect.com/sistesjansje/>



sandrah 9:28 AM  
joined #1\_faglig\_innhold along with 3 others.



Anna Swärd 3:18 PM  
DA TAKKER JEG FOR ALLE GODE SPØRSMÅL OG STENGER SLACK VEILEDNINGEN FOR I HØST. Lykke til i innspurten 🙌🙌



hmshammer 4:18 PM  
joined #1\_faglig\_innhold along with 6 others.



Message #1\_faglig\_innhold



up to **54 %** active

The first  
connection

Social  
connections

Study  
connections

Course  
collaboration

Teaching

# Asynchronous Learning Assistants at scale

Case study: Course-independent, fall 2018



**11** Learning assistants (LA)

**403** Students per LA

**39%** students got a connection with an LA

Case study <https://dif.re/case-bi18>



The first connection

Social connections

Study connections

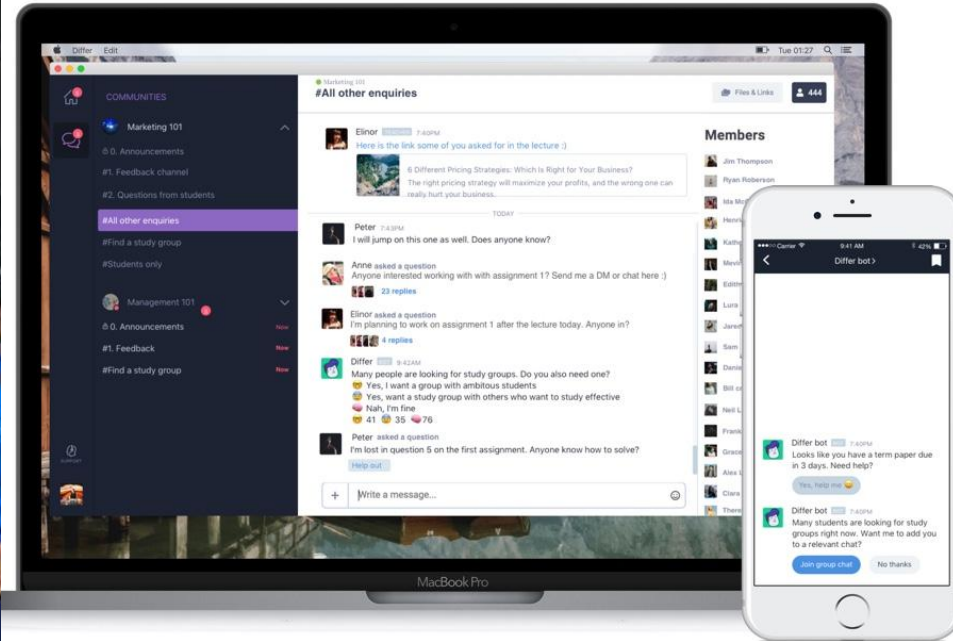
Course collaboration

Teaching



#### Learnings phase 4:

- Separate collaboration and content
- Introduce Learning Community Managers
- Make activity student-driven



up to **85 %** active

The first  
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Social  
connections

Study  
connections

Course  
collaboration

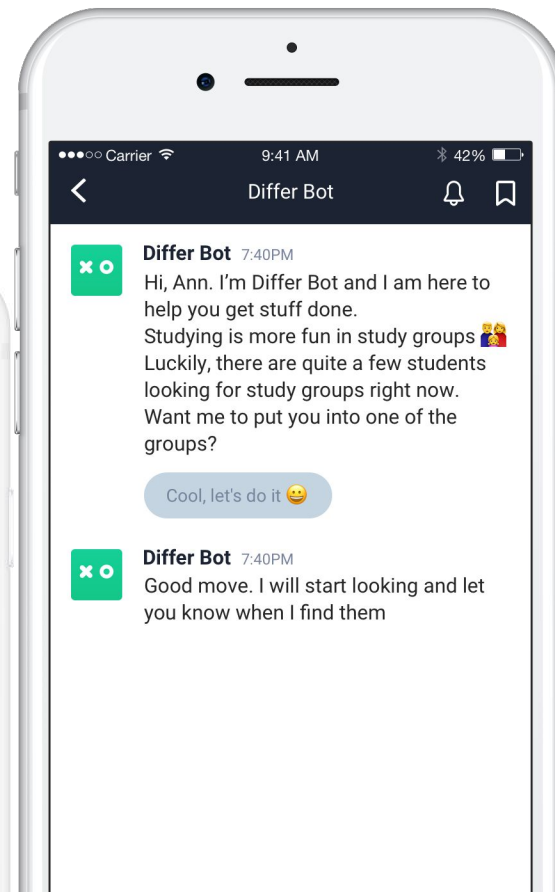
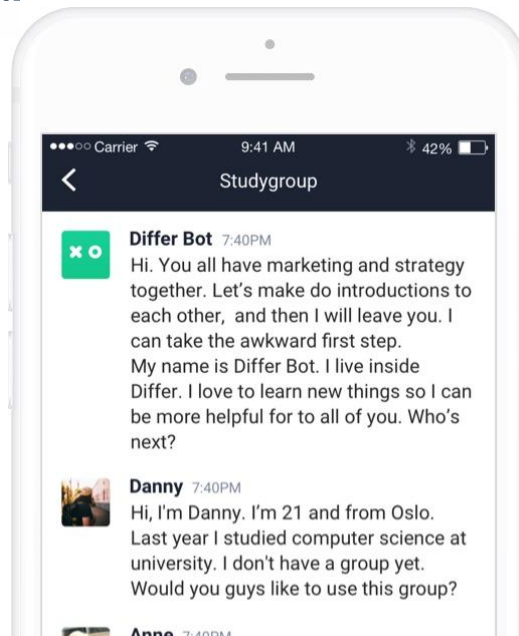
Teaching

# Help students find study groups

Case study: The Firm, Bachelor course  NORWEGIAN  
BUSINESS SCHOOL

**36** Students asking for study groups in  
the **open class community**

**717** Students joining groups with  
help from **Differ bot**





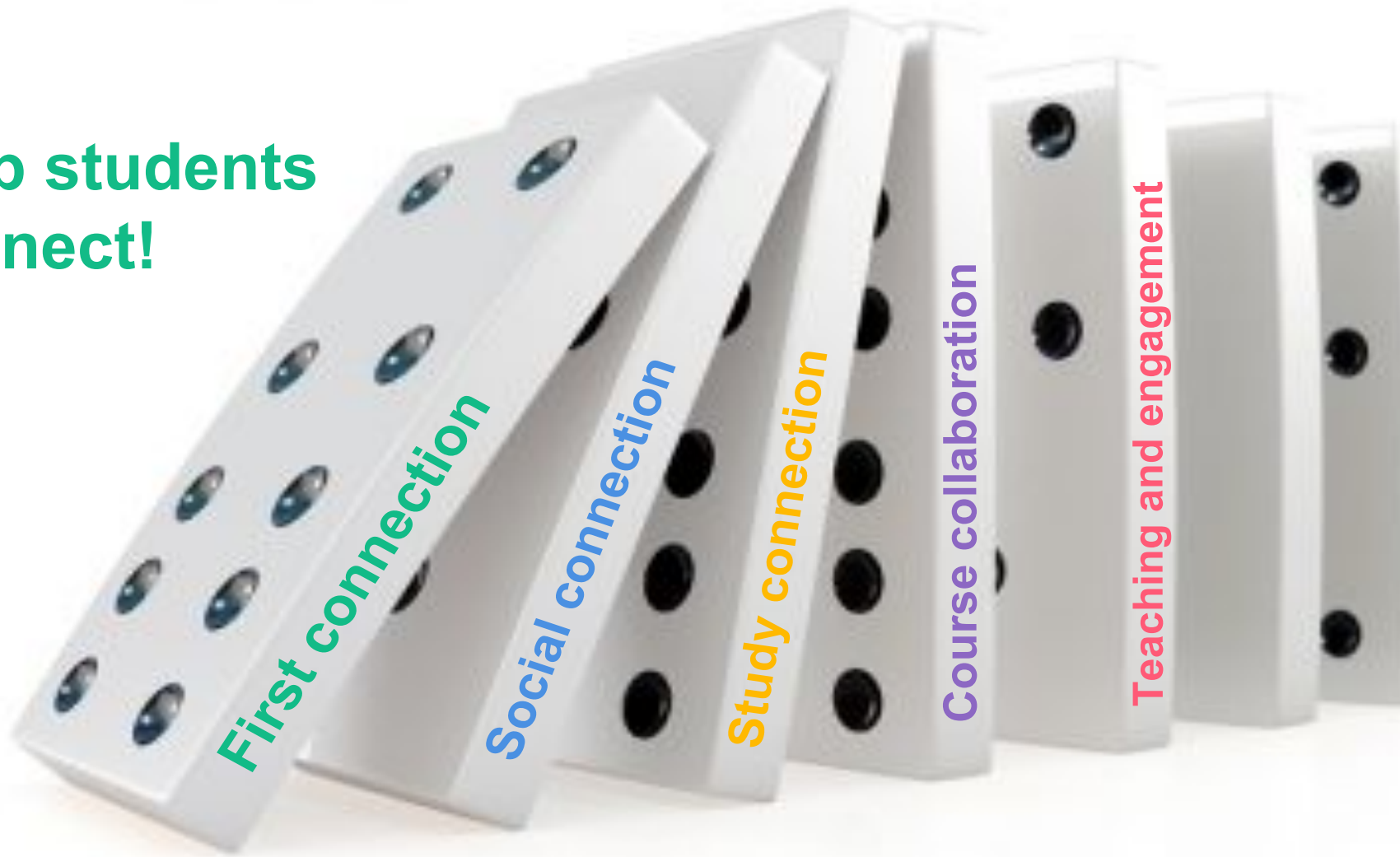
### Learnings phase 5 (current)

- If we give students the first connection, they are more likely to be socially and academically integrated
- The first connection is the most important



up to **3x** higher completion rates

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Case study where we only  
focused on the connections,  
not engagement

## Help 3x more students succeed with online TAs & buddies

“With Differ we have gone from 5% to 85% student participation and from 22% to 67% course completion, which also increases our tuition revenues.” Dean, NKI Online College

**17x** Student participation



**3x** Course completion



Case study <https://dif.re/case-nki>



The first  
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Social  
connections

Study  
connections

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Teaching

# The butterfly effect



Case study: open eTwinning, 2018

**281**

new students

**255**

connections from  
chatbot

**441**

new private  
connections

**8.376**

sessions in the  
course community

**23**

new communities  
created

# Our main research questions

Who to match with whom?

When to match?

How to start conversations?